



efficiency. synergy. expertise.

“...eTeam believes in partnering itself in the whole process of the projects, which gives them an edge over other consulting organizations. This has been proven by the efforts, sincerity, dedication and hard work of their consultants in mission critical projects...”

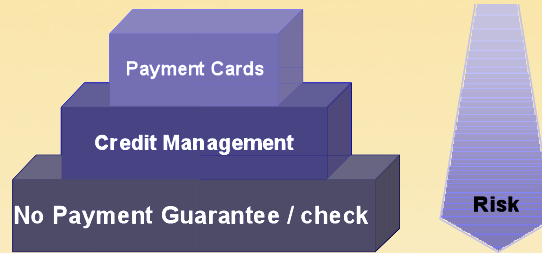
— Vice President, Information Systems

Accepting electronic forms of payment such as credit cards has become an essential component of Order-to-cash processes of most organizations. With its innovative and comprehensive approach, eTeam helps organizations:

• **Build Business Case to enable electronic payments**

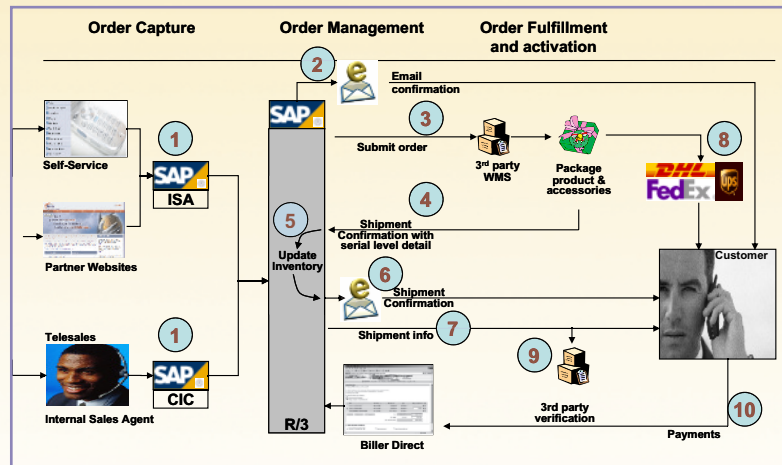
• **Reduce business risks by:**

- a. reducing DSO
- b. improving cash flow
- c. increasing efficiency of AR
- d. assessing the overall credit management process



• **Modernize Order-to-cash processes by improving and extending SAP's already rich functionality.**

- a. Real time processing of credit cards across the heterogeneous application landscapes
- b. Analytics and reporting to identify trends and insights
- c. Periodic subscription based processing of credit cards
- d. Enable acceptance of credit cards in AR
- e. Acceptance of Down-Payments and Pre-Payments using credit cards
- f. Auto reconciliation of bank deposits



• **Reduce transaction processing costs**

- a. Level II and Level III processing
- b. Capture entry sources
- c. AVS
- d. Purchasing/Corporate cards

• **Select the Processors best suited for:**

- a. Diverse geographical landscapes
- b. Currencies/Deposits accepted

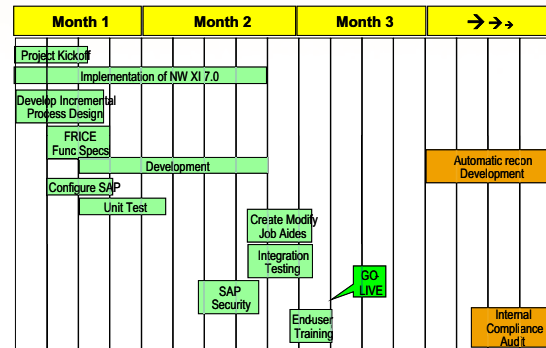
• **Select the best suited middleware that can help connect SAP to financial institutions**

- a. Compare and contrast 3rd party solutions available
- b. Evaluation of In-house development versus using 3rd party software

• **Effectively plan end-to-end implementation**

- a. Identify gaps and develop RICEF objects to bridge the gaps
- b. Rigorous end-to-end testing
- c. Processor Certification

• **Expert consultation and implementation support on protection of sensitive information using latest technologies.**



Next Step

Please call your Client Services Executive at eTeam to learn more about our SAP services and how we can help in maximizing the value of your SAP investments.

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