

COMPANY BACKGROUNDER

Founded	Founded 1999; Privately held	
Goal	To deliver business-enabling solutions in an environment that promotes and rewards efficiency, synergy and expertise.	
Management	<ul style="list-style-type: none"> ▪ Ben Thakur, CEO ▪ Michael Nehlsen, Vice President of Business Development ▪ Alan Ginsberg, Practice Lead, Information Management Group ▪ Ann Turner, Business Development Manager - Strategic Accounts ▪ Shruthi Reddy, Director of Sales & Marketing ▪ Sheldon D.C. Vaz, Director of Recruitment/ Employee Relations ▪ Faizan Syed, Recruiting Manager ▪ Jose Quiles, Office Manager 	
Business Model	Service Provider (<i>Professional Services and Information Management Solutions</i>) <ul style="list-style-type: none"> ▪ Enterprise-scale solutions ▪ Direct sales model ▪ Revenues derived from Professional Services, recurring Support and Maintenance, and Training. 	
Services	End-to-end development and implementation of Data Management and Business Intelligence solutions.	
Value Proposition	Rapid Speed-to-Value: <ul style="list-style-type: none"> ▪ Uniquely effective best practices ▪ Unprecedented ability to mobilize expert teams of any scale ▪ Vertical industry expertise ▪ Field-proven methodology ▪ Adherence to best practices honed over nearly ten years of service ▪ Seasoned leadership ▪ Deep technical domain experience ▪ 8(a)/SDB Certified Minority Business Enterprise 	
Customers	eTeam serves clients in multiple industries including leading providers in the Financial Services and Pharmaceutical sectors, as well as global leaders in systems integration and IT services.	
Locations	Corporate Headquarters 1001 Durham Ave. Suite 201 South Plainfield, NJ 07080 732-248-1900	Enterprise Support Center Millenia, Level 1, Tower B 1 & 2 Murphy Road, Ulsoor Bangalore, 560008, India 91 (80) 4022-4141
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