



efficiency. synergy. expertise.

**"...eTeam believes in partnering itself in the whole process of the projects, which gives them an edge over other consulting organizations. This has been proven by the efforts, sincerity, dedication and hard work of their consultants in mission critical projects..."**

— Vice President, Information Systems

The U.S. financial services industry is presently undergoing significant structural transformation. Financial institutions of all types are consolidating and becoming larger. In addition, banks, brokerages and insurance companies are increasingly competing for the same customers. Newly merged institutions face a challenge to standardize technology platforms and business applications across organizations and comply with increased regulatory standards.

The challenges faced by the financial industry are shifting from a product-centric paradigm of the marketplace to a more customer-centric one. Financial institutions need to more effectively segment prospective customers and to develop new products and services for specific types of customers.

## **Our Expertise**

With an established Financial Services center of excellence, eTeam can provide industry knowledge, technology expertise and services to meet priorities of our Financial Services clients. We can help you in implementing efficient and integrated processes and systems in the areas of structured finance products, risk management, portfolio management, investment management, trade processing and Sales & Marketing.

## **Our Experience**

### *Data Warehousing and Analytics*

For a U.S. based international banking organization, eTeam has been involved in implementing best practices in database design and data warehousing to support an effective sales and marketing program.

### *Packaged Solutions*

For a U.S. based financial organization, eTeam has designed the enterprise landscape for a global Peoplesoft implementation and assisted in configuration and development activities.

### *Enterprise Application Development*

For a U.S. based fund management firm, eTeam has been involved in formulating the J2EE based architecture to meet the business requirements across several functional areas like commercial banking, investments, real estate financing, pension funds, etc. The prime factors considered in building the architecture are performance, security, load balancing, personalization and availability.

### *Enterprise Application Integration/Messaging*

For a U.S. based national bank and financial organization, eTeam has provided technical and subject matter expertise in implementing SWIFT messaging services to enable secure and reliable communication of mission critical financial information and transaction data.

### *Enterprise Application Development*

For an international financial securities organization, eTeam designed the architecture for integrating their disparate legacy and client server environment using WebSphere and TIBCO as the enabling environment.

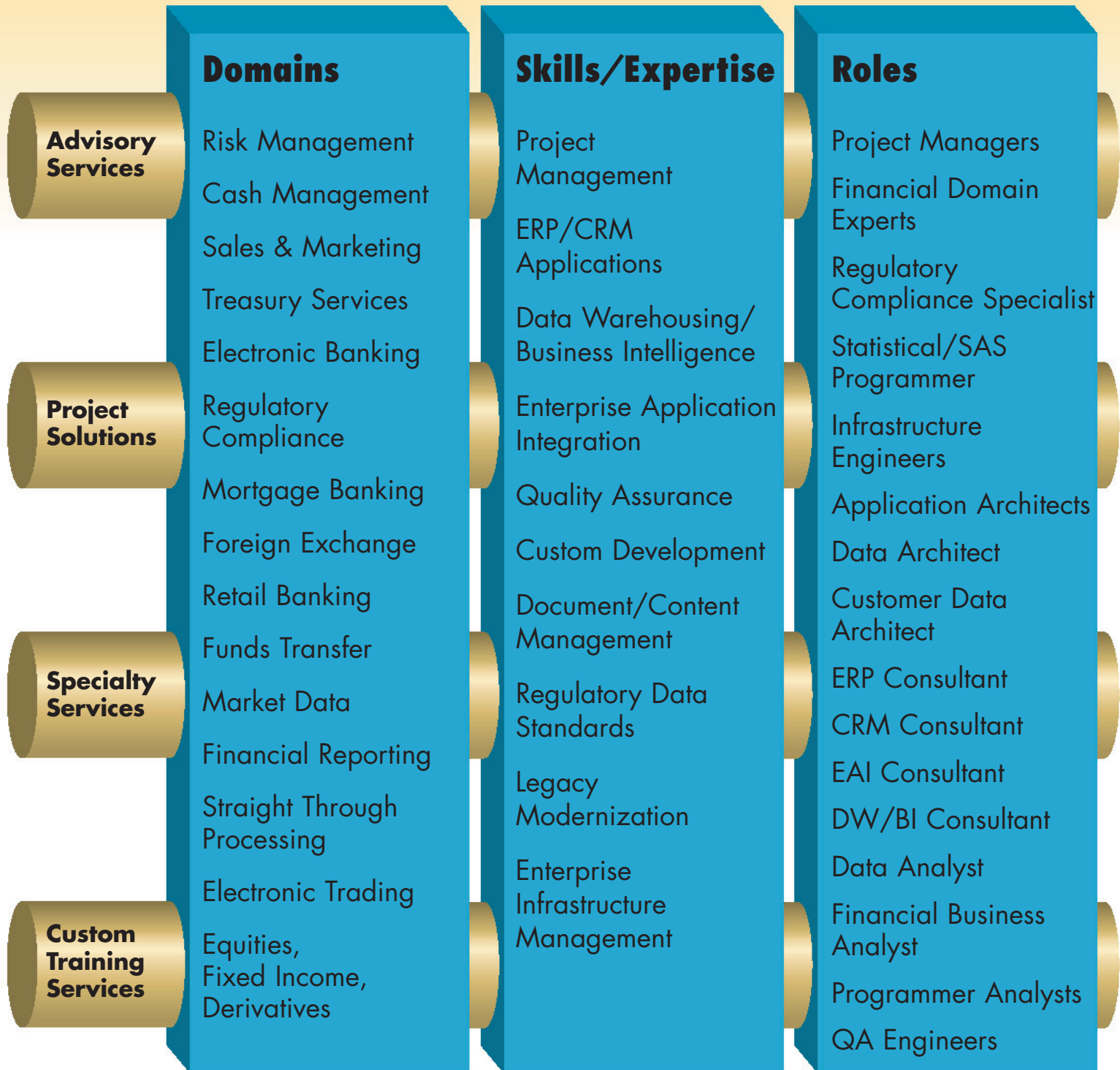
### *Financial Services Domain expertise*

For a global system integrator financial practice, Provided business domain and technology experts in the areas of Equity Trading, Sales & Marketing, Portfolio Management, Decision Support Systems, Identity Management, Content Management, Data Warehousing, Analytics, Financials and Portal Based Applications.

## **Next Steps**

Please call your Business Solutions Executive at eTeam to learn more about our financial services practices and how we can help in your technology and business process efforts.

## Our Competencies



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