



efficiency. synergy. expertise.

"...eTeam believes in partnering itself in the whole process of the projects, which gives them an edge over other consulting organizations. This has been proven by the efforts, sincerity, dedication and hard work of their consultants in mission critical projects..."

— Vice President, Information Systems

As the Life Sciences industry continues to evolve, it faces many challenges. Companies are battling fierce global competition, ever increasing regulatory compliance issues and rising costs. Mergers and acquisitions continue as companies seek to ensure a healthy pipeline of new products and increasing revenue streams. As managed care organizations limit drug formularies and promote generic drugs, pharmaceutical companies are developing strategies to compete with generic drugs. Conversely, as patents on blockbuster drugs expire, those same companies are looking at generic sampling programs to compete with the brand name drugs.

Staying competitive in this evolving environment has never been more challenging. How do pharmaceutical companies control costs, but still expand? How do they strengthen customer loyalty? How do they keep pace with changing regulations and compliance issues?

Our Expertise

With an established Life Sciences center of excellence, eTeam can provide industry knowledge, technology expertise and services to meet priorities of our Pharmaceutical, Biotechnology, medical devices and CRO clients. We can help you in implementing efficient and integrated processes and systems which automate and streamline corporate administration, clinical research, regulatory compliance, product development, sales & marketing, operations, supply chain and customer interface.

Our Experience

Global Pharmaceutical/Life Sciences Company

For a U.S. based pharmaceutical company, eTeam has provided business domain and data warehousing technology expertise in the areas of customer data management.

National Pharmaceutical Company

For a northeast pharmaceutical company, eTeam has provided technology expertise in the areas of clinical

programming, statistical programming and pharmaceutical specific business processes analysis in the areas of regulatory compliance, drug development process and customer data.

U.S. Based Contract Research Organization

For a U.S. based CRO, eTeam has provided contingency staffing, technology and domain expertise in the areas of Clinical Research, Clintrials, SAS programmers and bio-statisticians.

Global Pharmaceutical/Bio-Technology Company

For a New Jersey based organization, eTeam has designed the architecture and managed the development for a Plumtree based corporate portal. This portal has the ability to pull the data from heterogeneous back end systems and delivers real-time information to employees.

Global Pharmaceutical Company

For a New Jersey based organization, eTeam has participated in the development of SAP Workflow system to automate core business processes.

National Pharmaceutical Company

For a large Indiana based organization, eTeam has designed global enterprise architecture for their web based B2B and B2C applications using BroadVision.

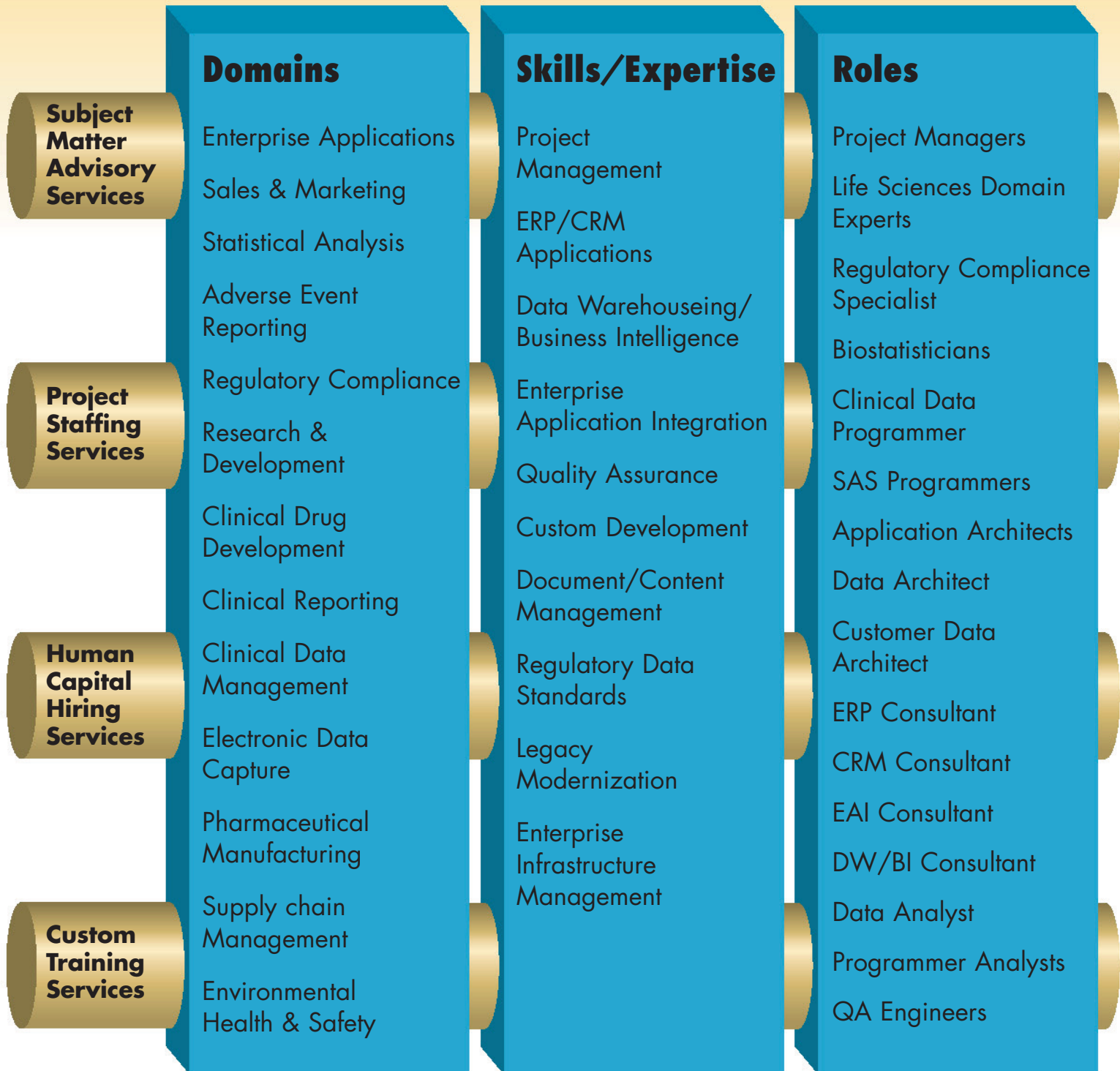
Regional Pharmaceutical Company

For a New York based organization, eTeam has implemented a central data warehouse connecting mainframe, file based and relational databases for data analysis, statistical modeling and complex reporting.

Next Step

Please call your Business Solutions Executive at eTeam to learn more about our Life Sciences services practices and how we can help in your technology and business process efforts.

Our Competencies



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